
IS.GROUP MEMO

TO: IS.GROUP MEMBER ATTENDEES
FROM: IS.GROUP AND UPS
SUBJECT: IS.GROUP/UPS PARTNERSHIP ALLIANCE//UPS SHIPPING FROM CONVENTION

Please stop by the UPS booth during the vendor exhibits during the Indianapolis convention. UPS offers the following to is.group members:

- **Incentives** (**discounts-10% off of UPS published rates**) on outbound and inbound shipments from and to your store.
- **Reduced inbound freight costs** (UPS Freight Collect) for shipments sent direct from vendor base to your location.
- **Quarterly rebate program.** is.group forwards a rebate to you for your UPS usage during the previous quarter. Historically, this percentage has ranged from 7-8% above and beyond the above referenced incentives.
- **Cash Drawing at the Convention** UPS is holding cash drawing giveaways. **The drawings will consist of 7, \$100 drawings and 1 drawing of a \$300 grand prize.** Please stop by the UPS booth and give them your business card to be entered into the drawing.
- **UPS will be supporting your end of convention show outbound shipping needs in Indianapolis.** On Wednesday, from 2:00 p.m. to 9:00 p.m.; Thursday from 8:00 a.m. to 1:00 p.m.; and on Friday at the Westin Hotel from 10:00 a.m. to 1:00 p.m. you will be able to ship UPS. On Wednesday and Thursday, UPS will be located in the convention hall. On Friday, the shipping point will be located in the Westin Hotel at a place to be determined. Please have your UPS account number available as your shipments can and will be charged to this account. If you do not have a UPS account number, please have a valid credit card available for payment. If you have any questions on what is needed to prepare for UPS shipping, please stop by the UPS booth during the vendor exhibits.